

Broker Talking Points

Resilience Insurance Application Generator

The Insurance Application Generator is a new feature that **automates the renewal paperwork** for your Resilience clients.

Instead of forcing your clients to fill out a blank PDF from scratch every year, this tool uses the company and security data already in their Resilience platform to **pre-fill the application for them**. It transforms the renewal process from a tedious data-entry project into a quick, validation.

How it Works:

 Notification

120 days before expiration, your client will see a “get started on your renewal” button on their Essential or Edge homepage.

 Review

They view a pre-populated form containing their current organizational and security info (from the Resilience Cyber Risk Profile Builder). They simply verify it is correct and make any adjustments to the existing information.

 Export & Send

They click a button to download the signature-ready PDF and email it to you.

Why this is better for your clients:

- **Reduces manual entry:** Clients do not need to re-type security controls they have already entered into the platform.
- **Saves time:** The application is largely complete when they open it, allowing them to finish the renewal process much faster.
- **Easy verification:** The workflow asks them to review and confirm their existing data rather than searching for answers to fill in blank fields.

Why this is better for YOU:

- **Faster submission:** Because the process is less burdensome for your client, they are likely to complete and return the application to you sooner.
- **Data completeness:** The information in the application matches the live security data in the Resilience platform, reducing the need for follow-up questions from underwriters.
- **Standardized documentation:** You receive a clean, typed PDF, eliminating issues with illegible handwriting or missing pages.

Important Notes:

- **Submission Workflow:** The tool creates the PDF, but it does not automatically submit it. Your client must still email the final document to you to start the renewal.
- **Data Consistency:** Updates to the Cyber Risk Profile will automatically populate in the Insurance Application Generator, and changes made to signals in the Application Generator will be reflected in the Cyber Risk Profile.
- **Application Refinements:** If your client needs to change an answer after downloading the file, they can edit it just like a standard PDF. All progress is saved in the Insurance Application Generator and can be revisited or revised at any time.
- **Manual Submissions:** Our system remains flexible and clients can continue to manually submit their application if a more hands-on approach is preferred or required.

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